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## RIWAYAT HIDUP



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Pendidikan Formal

Sekolah Dasar : SD Negeri Ujung IX Surabaya

SMP : SMP Negeri 8 Surabaya

SMA : SMA Negeri 9 Surabaya

Perguruan Tinggi : Universitas Narotama Surabaya

Pendidikan Non Formal : -

Pengalaman Organisasi : -

## Lampiran 1

PT Unilever Indonesia Tbk dan Entitas Anak  
Laporan Posisi Keuangan Konsolidasian  
31 Desember 2015, 31 Desember 2014  
dan 1 Januari 2014

PT Unilever Indonesia Tbk and Subsidiary  
Consolidated Statements of Financial Position  
As at 31 December 2015, 31 December 2014  
and 1 January 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Noto	31 Desember/ December 2015	31 Desember/ December 2014	1 Januari/ January 2014	
<b>ASET</b>					<b>ASSETS</b>
<b>Aset Lancar</b>					<b>Current Assets</b>
Kas dan setara kas	2d, 3	628,159	859,127	261,202	Cash and cash equivalents
Piutang usaha					Trade debtors
- Pihak ketiga	2h, 4	2,822,930	2,464,145	2,343,583	Third parties -
- Pihak berelasi	2c, 2h, 4	421,096	431,370	251,381	Related parties -
Uang muka dan piutang lain-lain					Advances and other debtors
- Pihak ketiga		138,188	118,803	111,228	Third parties -
- Pihak berelasi	2c, 7e	219,458	40,142	80,148	Related parties -
Persediaan	2i, 5	2,297,502	2,325,989	2,084,331	Inventories
Pajak dibayar dimuka	14c	-	14,179	10,168	Prepaid taxes
Debitan dibayar dimuka	2o, 8	85,161	85,615	66,170	Prepaid expenses
<b>Jumlah Aset Lancar</b>		<b>6,823,114</b>	<b>6,337,170</b>	<b>5,218,219</b>	<b>Total Current Assets</b>
<b>Aset Tidak Lancar</b>					<b>Non-Current Assets</b>
Aset tetap	2j, 9a	8,320,917	7,348,025	6,874,177	Fixed assets
Goodwill	2l, 2m, 10	61,925	61,925	61,925	Goodwill
Aset tak berwujud	2l, 2n, 11	431,021	452,240	479,876	Intangible assets
Aset tidak lancar lainnya		292,968	81,310	69,271	Other non-current assets
<b>Jumlah Aset Tidak Lancar</b>		<b>9,106,831</b>	<b>7,943,500</b>	<b>7,485,249</b>	<b>Total Non-Current Assets</b>
<b>JUMLAH ASET</b>		<b>15,929,945</b>	<b>14,280,670</b>	<b>12,703,468</b>	<b>TOTAL ASSETS</b>



## Lampiran 2

PT Unilever Indonesia Tbk dan Entitas Anak  
Laporan Posisi Keuangan Konsolidasian  
31 Desember 2015, 31 Desember 2014  
dan 1 Januari 2014

PT Unilever Indonesia Tbk and Subsidiary  
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As at 31 December 2015, 31 December 2014  
and 1 January 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2015	31 Desember/ December 2014*	1 Januari/ January 2014*	
<b>LIABILITAS</b>					<b>LIABILITIES</b>
<b>Liabilitas Jangka Pendek</b>					<b>Current Liabilities</b>
Pinjaman bank	2q, 12	1,700,000	1,250,000	976,792	Bank borrowings
Utang usaha					Trade creditors
- Pihak ketiga	2r, 13	4,514,939	4,365,358	3,568,628	Third parties -
- Pihak berelasi	2c, 2r, 13	327,231	266,189	195,916	Related parties -
Utang pajak					Taxes payable
- Pajak penghasilan badan	2s, 14d	190,795	198,361	185,363	Corporate income tax -
- Pajak lain-lain	14d	439,079	259,143	253,557	Other taxes -
Akrual	2p, 2y, 15	1,119,513	1,141,375	1,196,392	Accruals
Utang lain-lain					Other payables
- Pihak ketiga	16	1,132,076	864,276	1,006,684	Third parties -
- Pihak berelasi	2c, 7d	640,669	481,096	358,594	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	2t, 17, 35	63,240	38,444	34,759	Long-term employee benefits obligations – current portion
<b>Jumlah Liabilitas Jangka Pendek</b>		<b>10,127,542</b>	<b>8,864,242</b>	<b>7,776,685</b>	<b>Total Current Liabilities</b>
<b>Liabilitas Jangka Panjang</b>					<b>Non-Current Liabilities</b>
Liabilitas pajak tangguhan	2s, 14b, 35	372,041	295,337	119,096	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	2t, 17, 35	403,002	374,677	739,830	Long-term employee benefits obligations – non-current portion
<b>Jumlah Liabilitas Jangka Panjang</b>		<b>775,043</b>	<b>669,914</b>	<b>858,926</b>	<b>Total Non-Current Liabilities</b>
<b>JUMLAH LIABILITAS</b>		<b>10,902,585</b>	<b>9,534,156</b>	<b>8,635,611</b>	<b>TOTAL LIABILITIES</b>

### Lampiran 3

PT Unilever Indonesia Tbk dan Entitas Anak  
Laporan Posisi Keuangan Konsolidasian  
31 Desember 2015, 31 Desember 2014  
dan 1 Januari 2014

PT Unilever Indonesia Tbk and Subsidiary  
Consolidated Statements of Financial Position  
As at 31 December 2015, 31 December 2014  
and 1 January 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2015	31 Desember/ December 2014*	1 Januari/ January 2014*	
<b>EKUITAS</b>					<b>EQUITY</b>
Modal saham (Modal dasar, seluruhnya dilempaskan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) persaham)	20, 18 20, 19,	76,300	76,300	76,300	Share capital (Authorized, issued and fully paid-up: 7,630,000,000 common shares with parvalue of Rp 10 (full amount) per share)
Tambahan modal disetor	20	96,000	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	22	15,280	15,280	15,280	Appropriated retained earnings
Saldo laba yang belum dicadangkan	35	4,639,800	4,558,954	3,880,297	Unappropriated retained earnings
<b>JUMLAH EKUITAS</b>		<b>4,827,380</b>	<b>4,746,514</b>	<b>4,087,857</b>	<b>TOTAL EQUITY</b>
<b>JUMLAH LIABILITAS DAN EKUITAS</b>		<b>15,729,945</b>	<b>14,200,670</b>	<b>12,703,468</b>	<b>TOTAL LIABILITIES AND EQUITY</b>



## Lampiran 4

PT Unilever Indonesia Tbk dan Entitas Anak  
Laporan Laba Rugi dan  
Penghasilan Komprehensif Lain Konsolidasian  
Untuk Tahun-Tahun yang Berakhir pada  
31 Desember 2015 dan 2014

PT Unilever Indonesia Tbk and Subsidiary  
Consolidated Statements of Profit or Loss and  
Other Comprehensive Income  
For The Years Ended  
31 December 2015 and 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2015	Catatan/ Notes	2014*	
Penjualan bersih	36,484,030	2p, 23	34,511,534	Net sales
Harga pokok penjualan	(17,835,081)	2p, 24	(17,304,613)	Cost of goods sold
<b>LABA BRUTO</b>	<b>18,648,989</b>		<b>17,206,921</b>	<b>GROSS PROFIT</b>
Beban pemasaran dan penjualan	(7,239,165)	2p, 25a	(6,519,400)	Marketing and selling expenses
Beban umum dan administrasi	(3,465,924)	2p, 25b	(2,657,284)	General and administration expenses
Beban lain-lain, bersih	(4,479)	26	(16,979)	Other expenses, net
<b>LABA USAHA</b>	<b>7,939,401</b>		<b>8,013,258</b>	<b>OPERATING PROFIT</b>
Penghasilan keuangan	10,618		10,458	Finance income
Biaya keuangan	(120,527)		(96,064)	Finance costs
<b>LABA SEBELUM PAJAK PENGHASILAN</b>	<b>7,829,490</b>		<b>7,927,652</b>	<b>PROFIT BEFORE INCOME TAX</b>
Beban pajak penghasilan	(1,977,685)	2s, 14a	(2,000,932)	Income tax expense
<b>LABA</b>	<b>5,851,805</b>		<b>5,926,720</b>	<b>PROFIT</b>
Penghasilan komprehensif lain				Other comprehensive income
Pengukuran kembali kewajiban imbangan kerja jangka panjang	16,775	2t, 17	195,130	Remeasurements of long-term employee benefits obligations
Beban pajak atas penghasilan komprehensif lain	(4,194)	2s, 14b	(48,782)	Tax on other comprehensive income
<b>Jumlah penghasilan komprehensif lain</b>	<b>12,581</b>		<b>146,348</b>	<b>Total other comprehensive income</b>
<b>JUMLAH PENGHASILAN KOMPREHENSIF</b>	<b>5,864,386</b>		<b>6,073,068</b>	<b>TOTAL COMPREHENSIVE INCOME</b>
<b>LABA BERSIH PER SAHAM DASAR</b> (dinyatakan dalam nilai penuh Rupiah persaham)	<b>766</b>	<b>2w, 28</b>	<b>776</b>	<b>BASIC EARNINGS PER SHARE</b> (expressed in Rupiah full amount per share)

## Lampiran 5

**PT Unilever Indonesia Tbk**  
**Laporan Posisi Keuangan**  
**31 Desember 2016 dan 2015**

**PT Unilever Indonesia Tbk**  
**Statements of Financial Position**  
**As at 31 December 2016 and 2015**

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
<b>ASET</b>				<b>ASSETS</b>
<b>Aset Lancar</b>				<b>Current Assets</b>
Kas dan setara kas	373,835	2c, 3	628,159	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	3,290,889	2g, 4	2,822,930	Third parties -
- Pihak berelasi	417,368	2b, 2g, 4	421,696	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga	85,188		138,188	Third parties -
- Pihak berelasi	16,409	2b, 7c	219,458	Related parties -
Persediaan	2,318,130	2h, 5	2,297,502	Inventories
Beban dibayar dimuka	86,290	2n, 8	95,181	Prepaid expenses
<b>Jumlah Aset Lancar</b>	<b>6,588,109</b>		<b>6,623,114</b>	<b>Total Current Assets</b>
<b>Aset Tidak Lancar</b>				<b>Non-Current Assets</b>
Aset tetap	9,529,476	2i, 9a	8,320,917	Fixed assets
Goodwill	61,925	2k, 2l, 10	61,925	Goodwill
Aset takberwujud	409,802	2k, 2m, 11	431,021	Intangible assets
Aset tidak lancar lainnya	156,383		292,968	Other non-current assets
<b>Jumlah Aset Tidak Lancar</b>	<b>10,157,586</b>		<b>9,106,831</b>	<b>Total Non-Current Assets</b>
<b>JUMLAH ASET</b>	<b>16,745,695</b>		<b>15,729,945</b>	<b>TOTAL ASSETS</b>

## Lampiran 6

PT Unilever Indonesia Tbk  
Laporan Posisi Keuangan  
31 Desember 2016 dan 2015

PT Unilever Indonesia Tbk  
Statements of Financial Position  
As at 31 December 2016 and 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
<b>LIABILITAS</b>				<b>LIABILITIES</b>
<b>Liabilitas Jangka Pendek</b>				<b>Current Liabilities</b>
Pinjaman bank	2,392,970	2p, 12	1,700,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	4,295,353	2q, 13	4,514,939	Third parties -
- Pihak berelasi	346,557	2b, 2q, 13	327,231	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	286,191	2r, 14c	190,795	Corporate income tax -
- Pajak lain-lain	412,286	14c	439,079	Other taxes -
Akrual	1,659,753	2o, 2x, 15	1,119,513	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	1,208,673	16	1,132,076	Third parties -
- Pihak berelasi	131,640	2b, 7d	640,669	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	144,651	2s, 17	63,240	Long-term employee benefits obligations – current portion
<b>Jumlah Liabilitas Jangka Pendek</b>	<b>10,878,074</b>		<b>10,127,542</b>	<b>Total Current Liabilities</b>
<b>Liabilitas Jangka Panjang</b>				<b>Non-Current Liabilities</b>
Liabilitas pajak tangguhan	245,152	2r, 14b	372,041	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	918,211	2s, 17	403,002	Long-term employee benefits obligations – non-current portion
<b>Jumlah Liabilitas Jangka Panjang</b>	<b>1,163,363</b>		<b>775,043</b>	<b>Total Non-Current Liabilities</b>
<b>JUMLAH LIABILITAS</b>	<b>12,041,437</b>		<b>10,902,585</b>	<b>TOTAL LIABILITIES</b>

## Lampiran 7

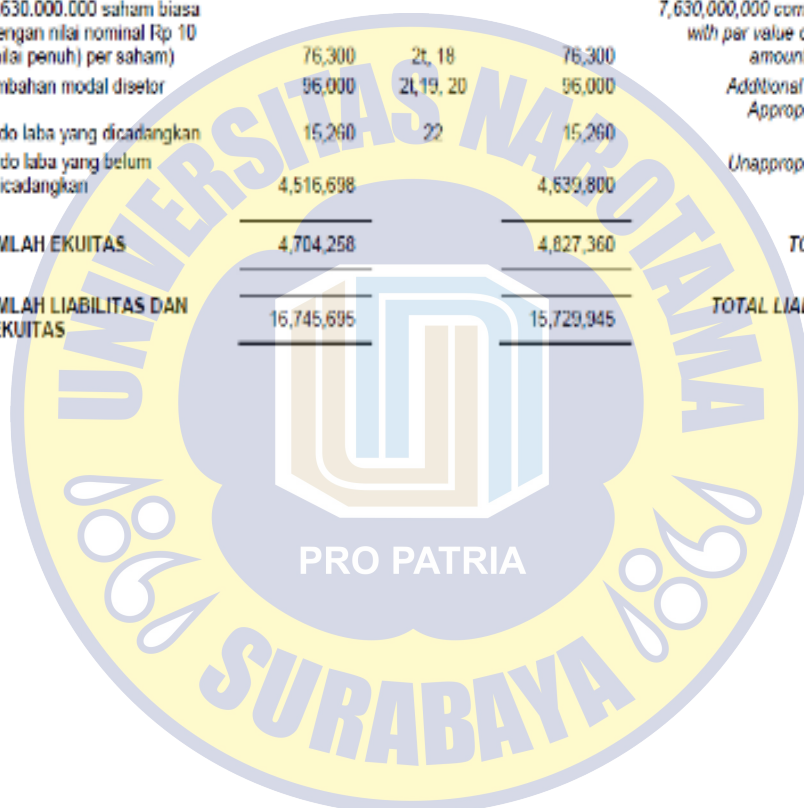
PT Unilever Indonesia Tbk  
Laporan Posisi Keuangan  
31 Desember 2016 dan 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk  
Statements of Financial Position  
As at 31 December 2016 and 2015

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
<b>EKUITAS</b>				<b>EQUITY</b>
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)	76,300	21, 18	76,300	(Authorized, issued and fully paid up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	96,000	21,19, 20	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	15,260	22	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	4,516,698		4,639,800	Unappropriated retained earnings
<b>JUMLAH EKUITAS</b>	<b>4,704,258</b>		<b>4,827,360</b>	<b>TOTAL EQUITY</b>
<b>JUMLAH LIABILITAS DAN EKUITAS</b>	<b>16,745,695</b>		<b>15,729,945</b>	<b>TOTAL LIABILITIES AND EQUITY</b>





## Lampiran 8

PT Unilever Indonesia Tbk  
Laporan Laba Rugi dan  
Penghasilan Komprehensif Lain  
Untuk Tahun-Tahun yang Berakhir pada  
31 Desember 2016 dan 2015

PT Unilever Indonesia Tbk  
Statements of Profit or Loss and  
Other Comprehensive Income  
For The Years Ended  
31 December 2016 and 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
Penjualan bersih	40,053,732	2o, 23	36,484,030	Net sales
Harga pokok penjualan	(19,594,638)	2o, 24	(17,835,061)	Cost of goods sold
<b>LABA BRUTO</b>	<b>20,459,096</b>		<b>18,648,969</b>	<b>GROSS PROFIT</b>
Beban pemasaran dan penjualan	(7,791,558)	2o, 25a	(7,239,165)	Marketing and selling expenses
Beban umum dan administrasi	(3,960,830)	2o, 25b	(3,465,924)	General and administration expenses
Penghasilan/(beban) lain-lain, bersih	951	26	(4,479)	Other income/(expenses), net
<b>LABA USAHA</b>	<b>8,707,661</b>		<b>7,939,401</b>	<b>OPERATING PROFIT</b>
Penghasilan keuangan	7,468		10,616	Finance income
Biaya keuangan	(143,244)		(120,527)	Finance costs
<b>LABA SEBELUM PAJAK PENGHASILAN</b>	<b>8,571,885</b>		<b>7,829,490</b>	<b>PROFIT BEFORE INCOME TAX</b>
Beban pajak penghasilan	(2,181,213)	2r, 14a	(1,977,885)	Income tax expense
<b>LABA</b>	<b>6,390,672</b>		<b>5,851,605</b>	<b>PROFIT</b>
(Rugi) penghasilan komprehensif lain				Other comprehensive (loss) income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbangan kerja jangka panjang	(577,554)	2s, 17	16,775	Remeasurements of long-term employee benefits obligations
Beban pajak atas (rugi) penghasilan komprehensif lain	144,389	2r, 14b	(4,194)	Tax on other comprehensive (loss) income
Jumlah (rugi) penghasilan komprehensif lain, bersih	(433,165)		12,581	Total other comprehensive (loss) income, net of tax
<b>JUMLAH PENGHASILAN KOMPREHENSIF</b>	<b>5,957,507</b>		<b>5,864,386</b>	<b>TOTAL COMPREHENSIVE INCOME</b>
<b>LABA BERSIH PER SAHAM DASAR</b> (dinyatakan dalam nilai penuh Rupiah per saham)	<b>838</b>	<b>2v, 28</b>	<b>766</b>	<b>BASIC EARNINGS PER SHARE</b> (expressed in Rupiah full amount per share)

## Lampiran 9

PT Unilever Indonesia Tbk  
Laporan Posisi Keuangan  
31 Desember 2018 dan 2017

PT Unilever Indonesia Tbk  
Statement of Financial Position  
As at 31 December 2018 and 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
<b>ASET</b>				<b>ASSETS</b>
<b>Aset Lancar</b>				<b>Current Assets</b>
Kas dan setara kas	351,667	2c, 3	404,784	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	4,485,405	2g, 4	4,346,917	Third parties -
- Pihak berelasi	408,066	2b, 2g, 4	368,637	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga	92,172	2a, 6	72,886	Third parties -
- Pihak berelasi	27,763	2b, 7c	66,285	Related parties -
Persediaan	2,858,073	2h, 5	2,393,540	Inventories
Pajak dibayar dimuka	47,063	14c	3,707	Prepaid taxes
Beban dibayar dimuka	164,820	2n, 8	109,578	Prepaid expenses
	8,325,029		7,766,434	
Aset yang dimiliki untuk dijual	-	2y, 35	175,201	Assets held for sale
<b>Jumlah Aset Lancar</b>	<b>8,325,029</b>		<b>7,941,635</b>	<b>Total Current Assets</b>
<b>Aset Tidak Lancar</b>				<b>Non-Current Assets</b>
Aset tetap	10,627,387	2i, 9n	10,422,133	Fixed assets
Goodwill	61,925	2k, 2l, 10	61,925	Goodwill
Aset takberwujud	434,205	2k, 2m, 11	390,838	Intangible assets
Aset tidak lancar lainnya	74,424		89,882	Other non-current assets
<b>Jumlah Aset Tidak Lancar</b>	<b>11,197,941</b>		<b>10,964,778</b>	<b>Total Non-Current Assets</b>
<b>JUMLAH ASET</b>	<b>19,522,970</b>		<b>18,906,413</b>	<b>TOTAL ASSETS</b>



## Lampiran 10

PT Unilever Indonesia Tbk  
Laporan Posisi Keuangan  
31 Desember 2018 dan 2017

PT Unilever Indonesia Tbk  
Statement of Financial Position  
As at 31 December 2018 and 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
<b>LIABILITAS</b>				<b>LIABILITIES</b>
<b>Liabilitas Jangka Pendek</b>				<b>Current Liabilities</b>
Pinjaman bank	460,000	2p, 12	3,450,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	4,288,383	2q, 13	4,291,308	Third parties -
- Pihak berelasi	284,217	2b, 2q, 13	235,802	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	948,467	2r, 14d	180,638	Corporate income tax -
- Pajak lain-lain	62,999	14d	263,924	Other taxes -
Akrual	2,681,273	2o, 2x, 15	2,288,992	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	1,338,860	2e, 6, 16	965,798	Third parties -
- Pihak berelasi	772,680	2b, 7d	709,313	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	297,907	2s, 17	146,529	Long-term employee benefits obligations – current portion
<b>Jumlah Liabilitas Jangka Pendek</b>	<b>11,134,786</b>		<b>12,532,304</b>	<b>Total Current Liabilities</b>
<b>Liabilitas Jangka Panjang</b>				<b>Non-Current Liabilities</b>
Liabilitas pajak tangguhan	398,047	2r, 14b	344,965	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	412,004	2s, 17	855,756	Long-term employee benefits obligations – non-current portion
<b>Jumlah Liabilitas Jangka Panjang</b>	<b>810,051</b>		<b>1,200,721</b>	<b>Total Non-Current Liabilities</b>
<b>JUMLAH LIABILITAS</b>	<b>11,944,837</b>		<b>13,733,025</b>	<b>TOTAL LIABILITIES</b>

## Lampiran 11

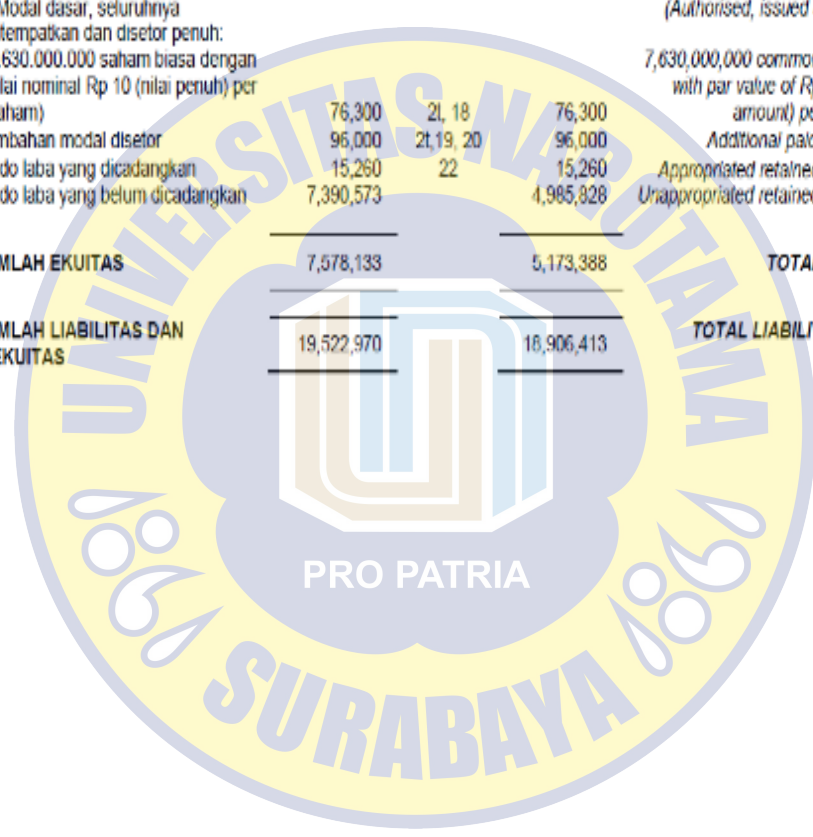
PT Unilever Indonesia Tbk  
Laporan Posisi Keuangan  
31 Desember 2018 dan 2017

PT Unilever Indonesia Tbk  
Statement of Financial Position  
As at 31 December 2018 and 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
<b>EKUITAS</b>				<b>EQUITY</b>
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)	76,300	21, 18	76,300	(Authorized, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	96,000	21,19, 20	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	15,260	22	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	7,390,573		4,985,828	Unappropriated retained earnings
<b>JUMLAH EKUITAS</b>	<b>7,578,133</b>		<b>5,173,388</b>	<b>TOTAL EQUITY</b>
<b>JUMLAH LIABILITAS DAN EKUITAS</b>	<b>19,522,970</b>		<b>18,906,413</b>	<b>TOTAL LIABILITIES AND EQUITY</b>



## Lampiran 12

PT Unilever Indonesia Tbk  
Laporan Laba Rugi dan  
Penghasilan Komprehensif Lain  
Untuk Tahun-Tahun yang Berakhir pada  
31 Desember 2018 dan 2017

PT Unilever Indonesia Tbk  
Statement of Profit or Loss and  
Other Comprehensive Income  
For The Years Ended  
31 December 2018 and 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
Penjualan bersih	41,802,073	2o, 23	41,204,510	Net sales
Harga pokok penjualan	(20,709,800)	2o, 24	(19,984,776)	Cost of goods sold
<b>LABA BRUTO</b>	<b>21,092,273</b>		<b>21,219,734</b>	<b>GROSS PROFIT</b>
Beban pemasaran dan penjualan	(7,719,088)	2o, 25a	(7,839,387)	Marketing and selling expenses
Beban umum dan administrasi	(3,917,171)	2o, 25b	(3,875,371)	General and administration expenses
Penghasilan/(beban) lain-lain, bersih	2,822,616	28	(9,212)	Other income/(expenses), net
<b>LABA USAHA</b>	<b>12,278,630</b>		<b>9,495,764</b>	<b>OPERATING PROFIT</b>
Penghasilan keuangan	15,776		3,579	Finance income
Biaya keuangan	(108,642)		(127,682)	Finance costs
<b>LABA SEBELUM PAJAK PENGHASILAN</b>	<b>12,185,764</b>		<b>9,371,661</b>	<b>PROFIT BEFORE INCOME TAX</b>
Beban pajak penghasilan	(3,076,319)	2r, 14a	(2,367,099)	Income tax expense
<b>LABA</b>	<b>9,109,445</b>		<b>7,004,562</b>	<b>PROFIT</b>
Penghasilan (rugi) komprehensif lain				Other comprehensive income (loss)
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbangan kerja jangka panjang	369,000	2s	136,891	Remeasurements of long-term employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	(92,250)		(34,223)	Related tax on other comprehensive income
Jumlah penghasilan komprehensif lain, bersih	276,750		102,668	Total other comprehensive income, net of tax
<b>JUMLAH PENGHASILAN KOMPRESIF</b>	<b>9,386,195</b>		<b>7,107,230</b>	<b>TOTAL COMPREHENSIVE INCOME</b>
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	13,055,881	38	10,149,844	Earnings before interest, tax, depreciation and amortization (EBITDA)
<b>LABA BERSIH PER SAHAM DASAR</b> (dinyatakan dalam nilai penuh Rupiah per saham)	<b>1,194</b>	2v, 28	<b>918</b>	<b>BASIC EARNINGS PER SHARE</b> (expressed in Rupiah full amount per share)

**BERITA ACARA BIMBINGAN SKRIPSI**

No. Dokumen: FME/ED/01/07  
Tgl. Terbit: 11/02/2019  
Revisi: 01

- 1 NAMA MAHASISWA : EVI WARDAH SANIYAH MAULIDYA
- 2 NIM : 01215057
- 3 FAKULTAS : EKONOMI DAN BISNIS
- 4 PROGRAM STUDI : MANAJEMEN
- 5 TOPIK SKRIPSI :
- 6 TANGGAL PENGAJUAN : 02 Maret 2019
- 7 NAMA PEMBIMBING I : Dr. RESWANDA, S.Pi., MM
- 8 NAMA PEMBIMBING II :
- 9 URAIAN KONSULTASI :

NO	TANGGAL	JADWAL KEGIATAN PENELITIAN	MONITORING	
			CATATAN	PARAF PEMBIMBING
1		Observasi obyek penelitian		
2		Observasi terhadap fenomena bisnis/manajemen		
3		Menentukan masalah penelitian	Ace	
4		Kajian teoritis & Empiris		
5		Sintesis dan Rationalisasi teori		
6		Pemilihan Metodologi penelitian	Ace	
7		Pembuatan instrument penelitian	Ace	
8		Pengumpulan data	Ace	
9		Tabulasi & Pengolahan Data	Ace	
10		Deskripsi Hasil Penelitian	Ace	
11		Interpretasi Hasil Penelitian	Ace	
12		Kelengkapan Data	Ace	

Sidang Skripsi

10. TANGGAL SELESAI BIMBINGAN :

11. TELAH DIEVALUASI DAN SIAP UNTUK DIUJI :

DOSEN PEMBIMBING

Dr. RESWANDA, S.Pi., MM

SURABAYA, 16-8-2019

DEKAN

Dr. Ir. Rr. HERMIEN TRIDAYANTI, MM.